Whilst the Johannesburg Stock Exchange is the largest stock exchange in Africa, offering some impressive opportunities to both local and international investors, **it makes up less than 2% of the world's market capitalisation.** This means that if you are only exposed to locally listed investments, you may effectively be missing out 98% of the world's investment opportunities.



Important:
Please make sure that you download the latest available version of this brochure from our website. Speak to your financial adviser before you invest. Your financial adviser will help you decide if this investment fits into your overall financial plan, needs and risk profile. You must regularly review this investment to make sure that it still forms part of your overall financial plan, needs and risk profile. If you don't do this, it may result in you not meeting your investment goals or the investment not performing according to your expectations.

Disclaimer:
The opinions in this document apply from the date we made this brochure available and is for this document only. The information and opinions are of a general nature and are not advice as contemplated in the Financial Advisory and Intermediary Services Act (FAIS). No one must act on the basis of any information in this brochure without considering and taking the necessary advice for their own specific circumstances.

The information we have used to prepare this brochure includes information from third party sources and while we have made every effort to make sure it is accurate, we cannot guarantee it to be accurate or complete, nor can we guarantee that the information is always up to date.

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It is important to know that past performance is not necessarily an indication of future performance. An investor with a different reference currency from that in which the fund is denominated may be subject to exchange rate movements, which will cause fluctuations in the value of their investments. Investments involving exposure to other currencies other than that in which the investment component is denominated may also cause investment values to fluctuate.

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go international



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Why should you invest internationally?

"Political instability, the grass is greener on the other side, the rand is going to blow out...", these may sound like valid reasons to go offshore and invest internationally, but surely there is more science to it than just emotion. What if your prediction on the direction of the rand and performance of international markets is wrong? The factual reasons for investing internationally are:

- **Global market**: There is a world of opportunity out there for you to access.
- **Diversification:** We all know that putting all your eggs in one basket is not a wise choice. You need to diversify your investment to lower your risk. Exposure to different sectors, countries and currencies helps to spread the risk. Investing in South Africa (SA) alone will not give you the diversification you need to build a successful investment strategy.

Did you know?

- SA makes up less than 2% of global market capitalisation and the local mining companies dominate the Johannesburg Stock Exchange. Therefore, you may be over exposed to resources shares.
- There are more investment opportunities available internationally. Sectors such as information technology (IT), biotechnology and pharmaceuticals are examples.
- In SA, there are approximately 1 000 collective investment schemes, but internationally, there are more than 85 000 funds to choose from. The world of choice can be at your fingertips.
- As world economies go through different growth cycles, you could position yourself to take advantage of these growth cycles.

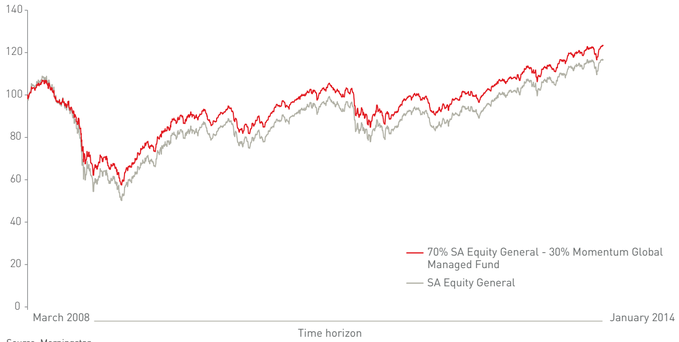
1.	Canada	2.5%
2.	United States	22.6%
3.	Mexico	1.6%
4.	Brazil	3.1%
5.	United Kingdom	3.4%
6.	Germany	4.8%
7.	Italy	2.8%
8.	**South Africa**	**0.5%**
9.	Russia	2.8%
10.	India	2.6%
11.	China	11.5%
12.	Japan	8.3%
13.	Australia	2.1%



Percentages above show the Gross Domestic Product (GDP) percentage of the various countries.

Source: World Bank, December 2013

The power of offshore diversification



Source: Morningstar

How long should you invest?

Ideally, investing internationally should form part of a personalised investment strategy. Your financial adviser has the skill to help you set up an investment strategy that will form part of your overall financial plan.

How much of your investment amount should you invest?

Market consensus is that you should consider investing anything from 15% of your investment amount internationally, but this depends on your individual needs. For example, if you have already retired and you are drawing an income from your savings, you may need more stability in your portfolio. You may want to consider a lower percentage in international assets. On the other hand, if you are a younger investor who has a longer time horizon and are investing for retirement, you could consider a larger exposure.

Who do you choose to manage your investments?

You can choose a truly **international** or **South African** investment manager to manage your money internationally.

International fund managers may have an advantage over South African managers in that they are very familiar with their environment – just as South African managers would be familiar with their local environment. There are a large variety of international funds available, which means that you will need guidance when choosing a fund.

You can also invest with **South African** fund managers, who can invest either a portion or all the assets of the fund internationally. SA fund managers are very familiar with SA regulations and conditions and are more accessible should you need any information. An advantage of investing in rand denominated international funds is that you do not need to use part of your offshore allowance.

We make it easier for you to choose the right funds:

We understand that while it is to your advantage to have all these investment choices available to you, it may be very difficult to choose the right funds that will suite your investment needs. We simplify your decision making process by:

- Doing research on international funds and providing you with a carefully chosen range of international funds to choose from. For more information, please read our International Core Portfolio research document.
- If you are looking for a more managed approach and don't want to make investment decisions such as choosing which countries, currencies and assets to invest in, consider our award winning multi-managers who are based in London. They are experts at choosing the correct funds and assets you should have in your international portfolio. They manage three risk profiled multi-managed portfolios, designed to meet your needs at the risk level you are comfortable with.

Our investment series is designed to meet your international needs in a holistic way

Our international investments solutions were designed to meet all your international investment needs in one investment product or a completely separate investment product. This means that you can combine your local and international investment needs or you can separate your international investments from your local investments.

We have two platforms:

Momentum Wealth International is our internationally registered platform (registered in Guernsey) and only caters for investments in foreign currency.

Your investment options are:

- **Investment product:** Momentum International Endowment Option
- **Investment components:** Over 1400 single- and multi-manager collective investment schemes and personal share portfolios.

Momentum Wealth caters for local and international investments and should be considered if you only want to invest a portion of your investment amount internationally and the balance locally. This platform can cater for rand denominated and foreign currency international investments.

Your investment options are:

- **Investment products:** Flexible Investment Option, Flexible Endowment Option, Traded Endowment Option, Retirement Annuity Option, Retirement Preservation Option and Retirement Income Option.
- **Investment components:** Over 1000 single- and multi-manager collective investment schemes, exchange traded funds and personal share portfolios.