met

collective investments

A member of MMI Holdings

Agenda

Time	Subject	By whom
08h00	**Arrival and registration**	
09h00	Positioning of MET Premium Partners™ and the rise of the boutique investment manager: • Introducing the partners and their unique value proposition • Trends in the investment management industry and the role of "smaller" investment managers in portfolio construction	Kevin Hinton: **MET Collective Investments**
09h30	Picking winning portfolios and improving the investor experience: • The relationship between managers who co-invest and investment returns • The relationship between stewardship and investment returns	David O'Leary: **Morningstar**
10h15	**Refreshment break**	
10h40	Using alternative investment strategies to blend portfolios: • The outlook for local and global property • The concept of "smart beta" in portfolio construction and its benefits to enhance investor returns • A solution in reducing asset allocation risk as easy as B1, B2 and B3	Liliane Barnard: **Metope** Ian de Lange: **Seed** Kobus Louw: **Contego**
11h40	The relentless search for yield and providing investors with stable income.	Louis van der Merwe: **Truffle** Brandon Quinn: **Saffron**
12h25	**Lunch break**	
13h15	Finding an active equity investment manager that can provide a balance between risk and reward – looking beyond the "big 5"	Cy Jacobs: **36ONE** Chris Botha: **Imara** Hlelo (Lo) Giyose: **First Avenue** Gary Quinn: **BlueAlpha** Delphine Govender: **Perpetua**
14h45	**Comfort break**	
15h00	Allocating retirement fund investments in a responsible manner. Why these managers deserve your attention.	Adrian Clayton: **Northstar** Steve Mills: **Counterpoint** Charles Booth: **Truffle**
16h00	The power of the high-net-worth investor – engaging with premium clients in the next decade: • The changing habits of the future investor • Transforming the relationship model • Reaching out to new investors	Sebastian Dovey: **The Scorpio Partnership**
16h45	Closing remarks	Leon Greyling: **MET Collective Investments**

The agenda may be subject to change.
Should you have any questions for the presenters or panel, please SMS them to 43146.